



FAMILY FINANCIAL SNAPSHOT

CLIENT #1

AGE

RETIREMENT AGE

OCCUPATION

NET INCOME [ANNUAL]

NET INCOME [MONTHLY]

LIFETIME EARNING POTENTIAL (LEP)

Has a will?

Yes

No

Income

\$ _____

ASSETS

NON-LIQUID ASSETS

Equity in home (principal residence)

\$ _____

Equity in real estate (non-principal residence)

\$ _____

Business interests (net value)

\$ _____

Auto 1 (net value)

\$ _____

Auto 2 (net value)

\$ _____

Other personal property

\$ _____

IRA/401(k)/TDA [at age 65]

\$ _____

Pension programs (vested amount)

\$ _____

Others [at age 65]

\$ _____

TOTAL NON-LIQUID ASSETS

\$ _____

LIQUID ASSETS

Cash and checking accounts

\$ _____

Savings accounts and CDs

\$ _____

Stocks, bonds, mutual funds

\$ _____

Life insurance - cash value (turn over)

\$ _____

[at age 65]

\$ _____

College funds

\$ _____

Others

\$ _____

TOTAL LIQUID ASSETS

\$ _____

Total Non-Liquid & Liquid Assets

\$ _____

Total Monthly Net Income (from above)

\$ _____

CLIENT #2

AGE

RETIREMENT AGE

OCCUPATION

NET INCOME [ANNUAL]

NET INCOME [MONTHLY]

LIFETIME EARNING POTENTIAL (LEP)

Has a will?

Yes

No

MONTHLY FAMILY EXPENSES/LIABILITIES

Mortgage payment / rent

\$ _____

Food

\$ _____

Utilities

\$ _____

Household expenses

\$ _____

Car payment 1

\$ _____

Car payment 2

\$ _____

Insurance premiums: Auto

\$ _____

Homeowner

\$ _____

Life

\$ _____

Disability

\$ _____

Other

\$ _____

Clothing

\$ _____

Medical/Dental expenses

\$ _____

Business loans

\$ _____

Installment loans

\$ _____

Credit cards and charge accounts

\$ _____

Child care/support

\$ _____

Alimony

\$ _____

Charitable contributions

\$ _____

Entertainment

\$ _____

Others

\$ _____

Total Monthly Family Expenses

\$ _____

REGULAR MONTHLY SAVINGS

Savings Accounts and CDs

\$ _____

IRA

\$ _____

Annuities

\$ _____

401(k)

\$ _____

HR-10 / SEP

\$ _____

Stocks, bonds, mutual funds

\$ _____

Total Regular Monthly Savings

\$ _____

Total Monthly Outflow

\$ _____